



MASTERING THE ART OF CROSS EXAMINATION IN CAPITAL CASES

MR. KITSON FOONG

Widely recognised amongst his peers as one of Malaysia's best criminal lawyers with extensive experience in handling complex matters, trials and appeals, Kitson is professional, tenacious and assertive.

A much sought after senior counsel with a reputation as "one of the best cross examiners in the business", Kitson is lightning quick on his feet and delivers case-winning results for his clients across all State courts, Court of Appeal and the Federal Court of Malaysia. He specialises in advising clients prior to, or at the earliest stages of, an investigation with a view to preventing further action. Where his cases engage issues beyond criminal law (for example dispute resolution, employment and family) he works with colleagues from other teams within the firm to provide a comprehensive solution.

Date: 18 January 2024 (Thursday)

Time: 9am – 4.30pm

Venue: SICC Function Room Kota Kinabalu

Fees: RM300.00 (Members of SLS/AAS/BC)
RM450.00 (Non-members)

CPD Points: 6

REGISTRATION LINK



Mastering the art of cross examination In Capital Cases

A one day workshop where participants will learn how to prepare for cross-examination, how to organize it, when to cross-examine and when to waive, techniques for controlling the witness, and much more.

- Understanding the Difference Between Examination-in-Chief and Cross Examination
- The Goals of Cross Examination
- Section I: What to Do Before Trial
 - Be Prepared
 - Evaluating a Witness
 - Evaluating a Witness' Credibility
 - Concession Based Cross Examination
 - What to Ask About
 - If Our Story is True, What Must be False About Their Story?
 - Organizing Your Cross
 - The Ten Commandments of Cross Examination
- Section II: What To Do During Trial
 - Questions to Ask
 - Questions Not to Ask
 - Cross-Examination Techniques
 - Creating a Theme for Each Section of Questions
 - Cross Examining Using Charts or Exhibits Presumptive Questions
 - Controlling Word Choice and the Runaway Witness
 - How to Ask Leading Questions
 - Differentiate Between Facts and Opinions
 - Eliminating Quibble Words (Agreeing to Disagree)
 - Non-Verbal Controls
 - The "Yes, Yes" Lock Down Technique
 - When to Stop Asking Questions
 - Before You Ask "One Question Too Many"
 - When You Don't Know the Answer (maybe)
 - Have an Exit Line

